



Increasing Florida's Role as an International Trade Hub

The Institute for Corporate and Continuing Education at HCC and the Banner Center for Quality at UNF have partnered to provide companies involved in exporting of goods from Florida with stipends to train employees and/or cover consulting services that will increase their export volume.

Together, we are working to create regional consortium projects which will bolster international trade and export expansion opportunities with focus on deepwater seaports, inland ports and air cargo transportation hubs of the State.

Most companies involved in the manufacture, distribution, transportation, or supply chain of goods being exported internationally are eligible to participate.

The grant that funds this program has already been awarded. We need business that will benefit from certifications, consulting, and training related to the following programs;

AST&L Certification in Transportation & Logistics

ISO 9001 & ISO 14001

Kepner-Tregoe

Continuous Process Improvement

Introduction to Lean

Value Stream Mapping

Lean Six Sigma, Yellow, Green, Black

*Professional Supply Chain Logistics
Training*

ITAR and EAR

Customs Brokerage

International Banking

*Preparing export procedures, instruction on Incoterms 2000, documentation, regulations,
and preparing export compliance procedures*

Freight Brokerage Certification

Identification of Export Opportunities

*Leadership Certification in the Supply
Chain*

Foreign Language Training

International Trade

Supply Chain Management

International Logistics

Certificate in Exporting and Importing

Logistics and Supply Chain Strategies

Creative Export Planning Project

Transportation Management

Stipends are available that will cover 50% to 75% of training and consulting costs.

All Florida for-profit companies that have been in business for at least one year and are currently exporting or plan to begin exporting goods internationally or are in the supply chain for those exports can participate.

Please contact Brian Hollands at The Institute for Corporate and Continuing Education to learn more about this opportunity to expand your exports and help Florida's economy.

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